



## MANAGEMENT COMMITTEE

### Meeting

held at various times on  
Saturday, Sunday and Tuesday, 26<sup>th</sup>, 27<sup>th</sup>, and 29<sup>th</sup> October 2019  
in Southampton, Bermuda

### MINUTES

**Present:** Bruno Finzi (ITA, Chairman), Wolfgang Schaefer (GER, Deputy Chairman), Jose Frers (ARG, Deputy Chairman), George Andreadis (GRE), Patrick Lindqvist (FIN, Honorary Treasurer)

**Observers:** Alessandro Nazareth (ITA), Panayotis Papapostolou (GRE), Zoran Grubisa (CRO), Nicola Sironi (ITA), Pascale Queriot (FRA), Dobbs Davis (USA)

**Guest:** Edoardo Recchi (ITA)

#### 1. Approval of Minutes of November 2018

The minutes of the 2018 meeting were approved unanimously.

#### 2. Meetings

##### a) WS submissions & ORC report to WS

The Committee went through and analyzed the WS submissions of interest to ORC. The Chairman agreed with the Staff the items to be written on the report to WS.

##### b) ORC 2019 Submissions

###### FIN 1 – VPP Calculation time

ORC programmers are continuing to develop the software to improve calculation efficiency and time.

###### GRE 1 – Number of sails allowed on board

ManCom supports the submission with an additional spinnaker for Class C with CDL <9.8.

###### ITA 2 – Individual boat implied wind

ManCom does not support the submission and asks FIV to please report tests and cases where the ITC may work on this specific issue so that it can be challenged.

###### MANCOM 1 – Swan co-ordinating team

ManCom supports the submission for a dedicated team maintaining and updating the database of all SWAN certificates

#### MANCOM 2 – ORC Double Handed Certificate

ManCom supports the submission

#### MANCOM 3 – ORC Multihull Certificate

ManCom supports the submission

#### USA 4 – VPP year used for scoring

ManCom supports the submission

### **c) Review of Committees and Congress members**

Congress members list to be presented at the Congress was reviewed. The secretary will write again emails to those whose terms are expired. Committee members were also reviewed with some modification to be presented to Congress.

## **3. Finance and budgeting**

### **a) Financial report**

During the year the focus has been to implement the new accounting system and the process inside the company. The target has been to reach the goal where the financial situation is continuously updated, and ORC has reached this target during the end of 2019.

### **b) Levy payments**

Already 98% of 2018 levies have been paid and only Romania and Ecuador are left. The secretariat will continue to contact them. The ManCom decided to keep the levies at the same levels as last year:

ORC Int.	78 Euro
ORC Club	46 Euro
IOR	46 Euro plus ORC Club certificate for free
Sportsboat One Design	23 Euro

Super Yacht certificate as per price list on the website

### **b) PayPal income**

Paypal incomes statistics for 3rd quarter filed by Panayotis were distributed to the ManCom.

### **c) 2019 budget review**

The 2019 budget was reviewed adding 5.000 Eur to the expenses of the AGM.

### **d) 2020 budget**

The 2020 budget was prepared and will be distributed to the Congress at the EGM.

## **4. Marketing and promotion**

### **a) Sailor Services report**

Use of Sailor Services is at the same level as in the same period of last year, detailed statistics were provided. At the moment no new product is planned for Sailor Services, except test runs for ORCmh certificates when they will become available.

## **b) Fleet statistics, Rating Office relations and possible new countries**

We are approximately at the same level as last year with 14 International certificates more and 77 Club certificates less with total of 9365 certificates (62 less than last year). It is expected that with 4 QT results we will be once again over 10000 at the end of the year.

A relationship with all rating offices was reviewed with particular notes and actions to be taken for the following countries:

- Australia: Since there is a new rating officer, Zoran will be visiting Yachting Australia on way to the Millennium Cup in New Zealand
- Bulgaria: From 2020 they will start with Svetlin Karadzov as the rating officer after he was trained this year by Zoran and Alberto
- Caribbean: Dobbs to contact Paul Miller to see what his plans for next season are and where ORC may be involved
- Finland (together with other Scandinavian countries): To be monitored by Patrick with particular focus on how to get local handicap systems converted to ORC Club
- Hong Kong: an e-mail to be sent to understand developments from the last visit
- South Africa: Unfortunately, the plan to have new rating officer trained had to be postponed for the next possible opportunity due to his trip cancellation
- Uruguay: There is interest from the Yacht Club Punta del Este to start with ORC in Uruguay that has so far been using only IRC. A relationship with Yacht Club Uruguay as MNA needs to be checked, but this may be a good opportunity to start with ORC in Uruguay. Furthermore, there is an option to have an ORC South American Championship organized in Argentina and Uruguay in 2021.

## **c) Seminars and presentations plan**

In 2019 seminars and presentations were held in: St. Maarten (Dobbs), San Diego (Dobbs), Bulgaria (Zoran and Alberto) and Estonia (Zoran and Alberto). Unfortunately, a measurement seminar planned in Sweden prior to the ORC Europeans had to be cancelled due to the small number of registered participants, but the Swedish Federation covered the expenses of unused airplane tickets. After the AGM, a measurement seminar will be held in Qingdao, China (Zoran and Alberto) from 8 – 10 November. Airplane ticket costs will be covered by the Chinese host.

For 2020 seminars and presentations are planned for: Uruguay, during Rolex Circuito Atlantico Sur, Turkey, as part of preparation for the ORC Sportboat Championship in Istanbul as well as in Annapolis in March as part of preparation for the ORC/IRC World Championship in Newport. Other areas may be visited on requests from local organizations. Detailed plans will be defined by the Staff meeting at the end of the year.

## **d) ORC Publications**

All ORC publications of rules and regulations are posted on the website and updated. The staff is working on two new documents: the ORC Scorer Manual, which is nearly complete, and the ORC Race Management Guide. Both documents are guidebooks that may be updated from time to time without need of having a version that is valid for each year.

## **e) ORC Website**

A project for an ORC website re-design was started during this year following the decisions of the P&D committee last year. Zoran and Dobbs are working with the Manufaktura company starting with an analysis of the current website, and making proposals for a new design, accessible on different browsers and platforms, and with search engine optimization. The plan is also to have this website editable by more persons (for example: Zoran for technical parts and Dobbs for news sections). In this sense the same budget amount from marketing and promotion should be allocated for the website in the next year as well as for the part of maintenance and possible updates during the year.

## **5. Technical research and developments**

### **a) ITC and Measurement report**

See ITC and Measurement Committee minutes.

### **b) UMS Report**

Zoran met with Jason Smithwick from RORC on 5 August and the following has been agreed:

- To set up a combined ORC and IRC boat measurement database that shall be available to both ORC and IRC rating systems. The database will contain measurement data for one boat that may be used by both rating systems.
- There is a need for a further discussion about rating measurements to align all measurement definitions for both systems. Aligning the measurement systems could produce one set of definitions and methods for measurement.
- Standardization of identifying boat designs and variations with a naming convention.
- Standardization of measurement data for one design certificates.
- This may result in producing one rating certificate for both rating systems showing the same measurement data with different rating options.
- A technical working group will be established to work on the details and implementation of the above.

## **6. ORC Championship Events**

### **a) Reports on 2019 events**

See Offshore Classes & Events Committee minutes

### **b) Updates on 2020 events**

See Offshore Classes & Events Committee minutes.

### **c) Plans for 2021 and beyond**

See Offshore Classes & Events Committee minutes.

## **7. ORC Superyacht**

The Superyacht season had 6 successful events in 2019 (Millennium Cup in NZ, Antigua Super Yacht Challenge, St Barth's Bucket, Loro Piana Super Yacht Regatta in Porto Cervo, Super Yacht Cup in Palma and Candy Store Cup in Newport), and 135 certificates were issued.

The amendments to the 2020 ORCSY VPP have been agreed with Jim Taylor (SYRA consultant) and hopefully the beta VPP will be ready soon after the AGM in November.

Edoardo Recchi reported on the Loro Piana Super Yacht Regatta. This year there were 20 yachts and no major problems. The contract for next year's regatta is already signed with Loro Piana. Next year there will be a change in the program having a shorter regatta as owners do not want to have a lay day. A decrease in the number of participants at the SY regattas has been noted.

Bruno informed the Committee that ORC is having contacts with Loro Piana in order to have a SY division in Les Voiles de Saint Tropez in 2020. Next year ORC will attend the NZL Millennium Cup, Antigua SY, St. Barth Bucket, Loro Piana SY, Palma SY, Candy Store Cup, Perini Cup and Swan Cup where there might be a SY division.

## **8. ORC Multihull**

This year they have run 4 regattas mostly in the Caribbean and one in Palma where Nicola Sironi attended. ORC is now building a new multihull VPP with Davide Battistin to be delivered in 2020. Owners seem to be satisfied with ORC cooperation and they are looking forward to find out how the new VPP will work. ORC will also structure a dedicated team to work with Nicola at the 2020 MH regattas.

During the Porto Cervo meeting Larry Rosenfeld reported on SYRF and the new APP called START that he has been developing with McKenzie Wilson, who has stepped down from her role as Exec. Director. The app is intended to perform many functions in both course management and scoring and is currently in alpha form for Android. A Beta version for both iOS and Android apps is anticipated to be ready for the next season.

SAP showed a similar APP during the Race Management Committee and therefore there is hope that delivery of these Apps to sailor customers will be ready soon.

#### **9. Meeting with Committee Chairmen**

All Committee Chairmen were interviewed by the Management and relevant requests of budget were discussed and addressed.

#### **10. ORC Staff interview and single responsibilities and assignments**

All staff present in Bermuda were interviewed and responsibilities as well as individual tasks were discussed and addressed.

#### **11. Planning on 2020 Committees and Staff meetings**

The next ManCom meeting is scheduled to be held in Athens on 8<sup>th</sup>, 9<sup>th</sup> and 10<sup>th</sup> May 2020.

#### **12. Any other business**

The Management thanked all the staff for the organization of these meetings as well as for the huge success of the Jubilee ORC dinner that has been as usual very well received.