



MANAGEMENT COMMITTEE

Meeting

held from 1st – 4th November 2024
in Singapore

MINUTES

Present: Bruno Finzi (ITA), Chairman, Ecky von der Mosel (GER) – Deputy Chairman, Patrick Lindqvist (FIN), Honorary Treasurer, Thomas Nilsson (NOR), Akis Tsalikis (GRE)

Apologies: Jose Frers (ARG), Edoardo Recchi (ITA)

1. Approval of minutes of last meeting

The minutes of the last meeting were approved unanimously.

2. WS submissions

The only WS submission that is concerning ORC is the one about Stability requirements in the OSR that was already discussed at the ITC. Some improvements were made after the ITC meeting with friendly amendments accepted by WS with ORC notes. The submission will be followed at the WS OSR Special Regulations Subcommittee and the WS Oceanic and Offshore Committee.

3. ORC Submissions

a) FIN 1 - Management Committee

The submission is supported in principle, particularly in the first part by adding the requirement to have a sustainability plan presented with the bid to host the championships. However, the second part of the submission is not supported as it was felt that it may be too complicated for the organizer to prepare reports without clearly defined procedures. A similar situation was reported for some WS event that was using similar requirements set by WS.

b) NED 3 – Galley area definition for Cruiser/Racers

The submission is supported in principle, as it raised a need for a review of the Cruiser/Racer regulations with the purpose of getting clear wording of items described in the submissions, but also in other parts of the IMS Appendix 1. A working party chaired by the ORC Chief measurer will be appointed for this task.

c) USA 1 - Non-spinnaker certificates

The submission is partially supported by changing the title of the “Non-Spinnaker certificate” to “Non SPI/HSF certificate” clearly indicating that also Headsail Set Flying shall not be used with such a type of certificate. This includes inner headsail set flying (staysail) and therefore point (1) of the submission is not supported.

d) USA 5 - Flexibility for ORC Continental championship events

The submission is supported and, for the North American championship, requirements for the number of boats plus number of countries will be relaxed since there are fewer countries on this continent. Other parts of submission have been referred to the Offshore Classes and Events Committee.



4. Finance and budgeting

a) 2024 budget report

Patrick Lindqvist presented the Final audited accounts for 2023; these were discussed as well as approved and will be presented by the Treasurer to the Congress. The current 2024 financial situation and key performance metrics were also presented and discussed. The finances appear to be in line with the budget and therefore there will be no need to raise levies. It was confirmed that the new elected vice Chairman replacing Pepe Frers will assume the role of Director in the Company.

b) 2025 budget

The proposed budget for 2025, to be presented to the Congress, was finalized.

c) Levies Proposal for 2025

The committee will propose to the Congress to keep the levies unchanged for the upcoming year.

ORC international	85 EUR
ORC Club	50 EUR

5. ITC and Measurement report – R&D plan and budget

Andy Cloughton reported positive progress with the ITC, though additional work remains on the MH VPPs. The R&D budget for 2025 includes 25.000 EUR for ITC research and an additional 10.000 EUR for WRS, totalling 35.000 EUR. At least another 25.000 EUR is projected for ITC research in 2026. Also, research specific to the J Class and to the MH rule is scheduled for next year.

6. Marketing and promotion

a) Sailor Services Report

Use of Sailor Services is showing constant growth with 4.513 test certificates, 2791 speed guides and 2922 target speed issued by 751 unique users up to 25 October 2024.

b) Fleet Statistics, Rating Office Relations, and New Market Opportunities

Fleet statistics up to 1 November 2024 presented the following number of certificates:

- 2888 ORC International
- 6881 ORC Club
- 509 ORCi DH
- 2102 ORC Club DH
- 104 ORC International Non-Spinnaker
- 1670 ORC Club Non-spinnaker
- 9 J Class,
- 15 Multihull
- 140 Superyacht

Compared to the same period of the previous year, the total number of boats issued certificates has increased by 3.5% and certificates increased by 0.3%.

Marketing activities are planned in Denmark, Turkey, Australia and South America.



c) Seminars and presentation plans

Following the experience from seminars and presentations in 2024, a need for Race Management seminars was identified. These seminars will cover all items specific to the Race Management of ORC event including different scoring options.

d) Marketing Plan and Future Concepts

The communication budget will be divided between Marketing and Communication for both the US and the Rest of the World (ROW).

European Marketing Group: A new marketing group will be established in Europe to focus on: Developing a sales and marketing plan to strengthen market penetration across the EU. Alberto Pindozi and Matteo Zuppini were appointed as frontmen for Marketing. Specific countries will be assigned to them for targeted outreach.

US Marketing: Dobbs Davis will continue to lead marketing efforts in the US, with Matt Gallagher serving as the primary representative for this region.

Classic Yachts Project: The Classic Yachts initiative will be spearheaded by Nicola Sironi, with a strategic focus on expanding engagement in this segment.

Octopus Chart Update: Management reviewed the Octopus chart. Matteo Zuppini will lead updates to the chart under the guidance of Thomas Nilsson.

7. 2025 staff review and projects

Patrick Lindqvist highlighted issues related to the staff travel schedule and associated costs for event organizers. The Calendar for ORC events in 2025 and 2026 was reviewed assigning a Management committee member to each event. This will be the principal link with the OA to try to address any concern and establish a right balance between ORC and OA needs. David Bartol is nominated as the main coordinator for the ORC Sportboat Class. All ORC staff members were interviewed by the Management to address their eventual concerns and to establish their future goals.

8. Review of Committee and Congress members – Committee chairmen interview

The committee made interview with committee chairmen and following changes to the committee memberships will be proposed to the Congress:

Measurement Committee: Romain Lanos (FRA) and Chris Zonca (AUS) will be added to the committee, Joakim Majander (FIN) and Michiel Woort (NED) will step down from the committee.

Offshore Classes and Events Committee: Jose Frers (ARG) will be replaced by Christian Frers (ARG). Peter Tjalma (NED) is stepping down from the committee.

Promotion and Development Committee: Jose Frers (ARG) will be replaced by Christian Frers (ARG)

9. Any other business

The committee received a report from Nicola Sironi with proposals for further developments of the Classic Yachts. This includes establishing an "IOR" division with boats with an Age date between 1970 and 1990, the IOR era, as well as establishing contacts with existing Classic Boats organizations around the World to promote with them the use of the ORC VPP for the keelboats in their fleets.